

## 7 Tips for Buying or Selling a Home!!

1. Choosing the right agent – Make sure your Realtor is a professional who is committed to meeting your needs. If Google doesn't know the Realtor's Name, That person may not be very good at introducing your home to Google.
2. Get pre-qualified before shopping for a home – Home shopping before you know what you qualify for is a waste of your time. Its important to know what your budget is so that your agent can find homes that won't break your bank.  
Ask you Realtor for a list of lenders that have done a good job for other clients.
3. Realtors have access to tools besides open houses or ads in the paper. Let your Realtor help you with the vast resources at his/her disposal.
4. Be open to considering alternatives – The house of your dreams may or may not look like what you originally had in mind. Keep your options open.
5. Plan ahead – Think about whether this home is going to meet your needs for the long term, or whether you might want to live there for the short term, then rent it out or sell it when you are ready to buy again.
6. Ask questions – Be sure to research the areas you want to live, to find out what they offer and what you might not like about them. And don't be shy, Let your Realtor know what you like and dislike about each home you view. Remember it is not their house and they will not be offended. He or she will only learn how to better select the right property for you.
7. Always insist on a home inspection – Saving a few hundred dollars by not having an inspection can cost you a fortune in repairs later.